環宇


## Q1 2023 Quarterly

 Online Investor Conference （線上法說會）May 2， 2023


環宇通訊半導體 Global Communication Semiconductors，LLC


## Disclaimer Statement

This presentation includes forward-looking statements. All statements, other than statements of historical facts, that address activities, events or developments that GCS Holdings, Inc. expects or anticipates will or may occur in the future (including but not limited to projections, targets, estimates and business plans) are forward-looking statements.

GCS's actual results or developments may differ materially from those indicated by these forward-looking statements as a result of various factors and uncertainties, including but not limited to price fluctuations, actual demand, exchange rate fluctuations, market share, competition, environmental risks, change in legal, financial and regulatory frameworks, government policies, international economic and financial market conditions, political risks, cost estimates and other risks and factors beyond our control.

GCS does not undertake any obligation to publicly update any forwardlooking statement to reflect events or circumstances after the date on which any such statement is made or to reflect the occurrence of unanticipated events.

## Agenda

Opening:
Brian Ann, CEO \& President
Financial Section:
Kelly Lin, Special Assistant to CEO
Participant:
Simon Yu, Senior VP and Spokesperson
Q\&A: All

## FINANCIAL SECTION

## Statements of Comprehensive Income - QoQ

(in NT\$ thousands except EPS)


## Revenue Mix \% vs Gross Margin - QoQ Gcs



## KGD Revenue Mix - QoQ

KGD Revenue Analysis-By Application


## Non-operating Income and Expenses- QoQ

(in NT\$ thousands)

Other Income - other
Other Gains and Losses
Net currency exchange gain or (loss)

Gain on disposal of property, plant and equipment
Loss on disposal of investments
Impairment loss on intangible assets
Others
Finance Cost
Interest expense
Share of loss of equity-accounted investees
Total Non-operating Income and Expenses

| 1Q23 | 4Q22 | 1Q22 | 1Q23 | 1Q23 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Over | Over |
|  |  |  | 4Q22 | 1Q22 |
| 1,000 | 1,355 | 780 | -26.2\% | 28.2\% |
| 454 | 4,032 | $(14,902)$ | -88.7\% | -103.0\% |
| - | 1,672 | - | -100.0\% | - |
| - | $(3,863)$ | - | -100.0\% | - |
| - | $(41,816)$ | - | -100.0\% | - |
| $(4,494)$ | (287) | $(3,954)$ | 1465.9\% | 13.7\% |
| $(3,840)$ | $(3,948)$ | $(1,834)$ | -2.7\% | 109.4\% |
| $(198,187)$ | $(276,251)$ | $(138,052)$ | -28.3\% | 43.6\% |
| $(205,067)$ | $(319,106)$ | $(157,962)$ | -35.7\% | 29.8\% |

## Balance Sheet Highlight \& Key Indices

| Selected Item s from Balance Sheet (in NT\$ thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q23 |  | 4Q22 |  | 1Q22 |  |
|  | Amount | \% | Amount | \% | Amount | \% |
| Cash and Cash Equivalent | 337,650 | 8\% | 442,196 | 10\% | 778,385 | 16\% |
| Accounts Receivable and Notes Receivable | 207,857 | 5\% | 199,516 | 4\% | 197,007 | 4\% |
| Accounts Receivable and Notes Receivable - Related Party | 7,773 | 0\% | 2,958 | 0\% | 6,747 | 0\% |
| Inventory | 365,779 ${ }^{\text {「 }}$ | 8\% | 338,168 | 7\% | 304,085 | 6\% |
| Other current assets | 32,947 | 1\% | 33,314 | 1\% | 31,071 | 1\% |
| Investments accounted for under the Equity Method | 2,257,581 | 53\% | 2,446,614 | 54\% | 2,439,943 | 52\% |
| Net Property, Plant and Equipment | 725,700 | 17\% | 695,667 | 15\% | 633,606 | 14\% |
| Intangible Assets | 55,818 | 1\% | 56,678 | 1\% | 97,648 | 2\% |
| Deferred Tax Assets | 126,770 | 3\% | 127,852 | 3\% | 109,922 | 2\% |
| Total Assets | 4,269,206 | 100\% | 4,516,914 | 100\% | 4,714,923 | 100\% |
| Short Term Loan | 20,000 | 1\% | 20,000 | 1\% | 20,000 ${ }^{\text {「 }}$ | 1\% |
| Accounts Payable and Other Payables | 363,003 | 9\% | 308,831 | 7\% | 154,292 | 4\% |
| Long Term Bank Borrowings - Current Portion | 42,915 | 1\% | 43,277 | 1\% | 10,693 | 0\% |
| Long Term Bank Loans | 315,576 | 7\% | 329,110 | 7\% | 193,783 | 4\% |
| Deferred Tax Liabilities | 64,982 | 2\% | 65,537 | 2\% | 61,200 | 1\% |
| Total Liabilities | 860,483 | 20\% | 816,192 | 18\% | 463,375 | 10\% |
| Total Stockholders' Equity | 3,408,723 | 80\% | 3,700,722 | 82\% | 4,251,548 | 90\% |
| Key Indices |  |  |  |  |  |  |
| Current Ratio | 220\% |  | 270\% |  | 663\% |  |
| Debt Ratio | 20\% |  | 18\% |  | 10\% |  |
| AR Turnover Days | 81 |  | 54 |  | 56 |  |
| Inventory Turnover Days | 172 |  | 144 |  | 170 |  |

## Cash Flows

(in NT\$ thousands)

## Beginning Balance

Cash from Operating Activities
Acquisition of investments accounted for under the equity method
Acquisition of property, plant and equipment

| 1Q23 | 4Q22 | 1Q22 |
| :---: | :---: | :---: |
| 442,196 | 824,740 | 1,839,765 |
| $(61,687)$ | $(11,954)$ | $(8,474)$ |
| - | $(351,191)$ | $(1,043,899)$ |
| $(25,274)$ | $(6,179)$ | $(60,038)$ |
| 300 | (6) | $(3,650)$ |
| $(1,459)$ | (37) | $(1,606)$ |
| - | 88 | 15,689 |
| 20,000 | - | - |
| $(20,000)$ | - | - |
| $(10,722)$ | $(10,502)$ | $(1,289)$ |
| $(2,179)$ | $(2,213)$ | $(1,569)$ |
| 29 | - | 1,567 |
| $(3,641)$ | (548) | 41,974 |
| 87 | (2) | (85) |
| 337,650 | 442,196 | 778,385 |
| $(104,546)$ | $(382,544)$ | $(1,061,380)$ |
| $(86,961)$ | $(18,133)$ | $(68,512)$ |

Note: Free Cash Flow = Cash from Operating Activities - Capital Expenditures

## Q \& A



For further inquiry investors@gcsincorp.com


